Taya R. Cohen

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EDUCATION

University of North Carolina, Chapel Hill
    PhD, Psychology (5/2008); MA, Psychology (12/2005)
    Major: Social Psychology, *Minor*: Quantitative Psychology, *Advisor*: Dr. Chester A. Insko

Pennsylvania State University, University Park
    BA, Psychology (12/2002)
    Major: Psychology, *Minor*: French, *Advisor*: Dr. Theresa K. Vescio
    Honors: Phi Beta Kappa, Psi Chi Honor Society in Psychology, National Society for Collegiate Scholars

ACADEMIC POSITIONS

Associate Professor of Organizational Behavior & Theory, Tepper School of Business, Carnegie Mellon University (2015-present)
    Carnegie Bosch Junior Faculty Chair (2015-2018)

Courtesy Appointment, Social and Decision Sciences Department, Dietrich College of Humanities and Social Sciences, Carnegie Mellon University (2016-present)

Assistant Professor of Organizational Behavior & Theory, Tepper School of Business, Carnegie Mellon University (2010-2015)
    Xerox Junior Faculty Chair (2012-2013)

Faculty, American Association for Physician Leadership (2013-present)

Visiting Assistant Professor & Postdoctoral Fellow, Dispute Resolution Research Center at the Kellogg School of Management, Northwestern University (2008-2010)

RESEARCH INTERESTS

Organizational Behavior; Business Ethics; Social/Personality Psychology; Conflict & Cooperation; Negotiations; Moral Character; Morality & Unethical Behavior; Guilt & Shame; Workplace Deviance; Interpersonal Misconduct;

AWARDS

Outstanding Article Award (2016) from the International Association for Conflict Management, honoring an article that advances conflict management theory and practice, and which has made a significant and lasting contribution to the field over the previous two years. *[Cohen, T. R., Panter, A. T., Turan, N., Morse, L. A., & Kim, Y. (2014). Moral character in the workplace. Journal of Personality and Social Psychology, 107(5), 943-963.]*

Best Paper Award (2009) from the International Society for Self & Identity, honoring the best paper of the year published in the journal *Self and Identity*. *[Wolf, S. T., Cohen, T. R., Panter, A. T., & Insko, C. A. (2010). Shame proneness and guilt proneness: Toward the further understanding of reactions to public and private transgressions. Self and Identity, 9, 337-362.]*

Finalist for Lave-Weil Best Paper Prize (2013) from the Tepper School of Business, honoring the best paper on problem solving, in contrast to theorem proving, by an untenured faculty member at the Tepper School of Business*. [Cohen, T. R., Panter, A. T., Turan, N., Morse, L. A., & Kim, Y. (2014). Moral character in the workplace. Journal of Personality and Social Psychology, 107(5), 943-963.]*

Finalist for George Leland Bach Excellence in Teaching Award (2014, 2016), selected by the graduating MBA class at the Tepper School of Business.

RESEARCH GRANTS

Diabes, M. A., Cohen, T. R., & Weingart, L. R. (2019). Conflict management through conflict expression: The role of psychological adjustment in conflict expression on teams. *NTR-Peterson Research Grant, Funded by Negotiations & Team Resources Institute ($9,789).* Role: Co-Investigator.

Helzer, E., Cohen, T. R., & Aven, B.L., (2016-2018). Identifying morally exceptional future business leaders and examining the possibility of moral transmission. *Funded by Wake Forest University and the Templeton Religion Trust ($145,000).* Role: Co-Investigator.

T. R. Cohen (2015). Summer internship program for the Center for Behavioral & Decision Research (CBDR) at Carnegie Mellon University. *Funded by the Roybal Center for Behavioral Economics & Health, University of Pennsylvania* ($10,000). Role: Principal Investigator.

T. R. Cohen (2013-2014). Interviewing for moral character. *Funded by the Notre Dame Deloitte Center for Ethical Leadership* ($17,000). Role: Principal Investigator

T.R. Cohen & A. T. Panter (2011-2013). Character traits in the workplace: A longitudinal study of moral and immoral organizational behaviors. *Funded by Wake Forest University and the John Templeton Foundation* ($196,662). Role: Principal Investigator.

T.R. Cohen (2011-2013). Character traits in the workplace: A longitudinal study of moral and immoral organizational behaviors. *Funded by the Berkman Faculty Development Fund at Carnegie Mellon University* ($9,000). Role: Principal Investigator.

PUBLICATIONS

Articles in Refereed Journals (i.e., critical peer review before publication)

1. Young, I. F., Razavi, P., Cohen, T. R., Yang, Q., Alabèrnia-Segura, M., Sullivan, D. (in press). A multidimensional approach to the relationship between individualism-collectivism and guilt and shame. *Emotion.*

2. Levine, E. E., Roberts, A. R., & Cohen, T. R. (2020). Difficult conversations: Navigating the tension between honesty and benevolence*. Current Opinion in Psychology, 31,* 38-43*.* https://doi.org/10.1016/j.copsyc.2019.07.034
[Published in special issue on Privacy & Disclosure, Online & in Social Interactions]

3. Halevy, N., Halali, E., & Cohen, T. R. (2019). Brokering orientations and social capital: Influencing others' relationships shapes status and trust. *Journal of Personality and Social Psychology*. http://dx.doi.org/10.1037/pspi0000213

4. Halevy, N., & Cohen, T. R. (2019). Intergroup conflict 2020*. Negotiation and Conflict Management Research, 12*(2), 161-173*.* doi: http://dx.doi.org/10.1111/ncmr.12148
[Published in special issue on Big Questions for Culture and Negotiation Research]

5. Morse, L. & Cohen, T. R. (2019). Moral character in negotiation. *Academy of Management Perspectives, 33*, 12-25*.* doi: http://doi.org/10.5465/amp.2017.0051
[Published in Symposium on Ethics in Negotiation: Causes and Consequences]

6. Chin, A., Cohen, T. R., & Lindblad, M. (2019). Consumer bankruptcy stigma: Understanding relationships with familiarity and perceived control. *Journal of Consumer Affairs, 53,* 600-629*.* doi: http://dx.doi.org/10.1111/joca.12206

7. Levine, E. E., & Cohen, T. R. (2018). You can handle the truth: Mispredicting the consequences of honest communication. *Journal of Experimental Psychology: General, 147,* 1400-1429. doi: http://dx.doi.org/10.1037/xge0000488

8. Levine, E. E, Bitterly, T. B., Cohen, T. R., & Schweitzer, M. E. (2018). Who is trustworthy? Predicting trustworthy intentions and behavior. *Journal of Personality and Social Psychology,* 115, 468-494*.* doi: http://dx.doi.org/10.1037/pspi0000136

9. Ervin, J. N., Kahn, J. M., Cohen, T. R., Weingart, L. R. (2018). Teamwork in the intensive care unit. *American Psychologist, 73,* 468-477*.* doi: http://dx.doi.org/10.1037/amp0000247
[Published in special issue on The Science of Teamwork]

10. Leunissen, J. M., Sedikides, C., Wildschut, T., & Cohen, T. R. (2018). Organizational nostalgia lowers turnover intentions by increasing work meaning: The moderating role of burnout. *Journal of Occupational Health Psychology, 23*, 44-57*.* doi: http://dx.doi.org/10.1037/ocp0000059

11. Cohen, T. R., Kim, Y., Jordan, K. P., & Panter, A. T. (2016). Guilt-proneness is a marker of integrity and employment suitability. *Personality and Individual Differences, 92,* 109-112. doi: http://dx.doi.org/10.1016/j.paid.2015.12.026

12. Kim, Y., & Cohen, T. R. (2015). Moral character and workplace deviance: Recent research and current trends. *Current Opinion in Psychology, 6,* 134-138. doi: http://dx.doi.org/10.1016/j.copsyc.2015.08.002
[Published in special issue on Morality and Ethics]

13. Jordan, J., Flynn, F., & Cohen, T. R. (2015). Forgive them for I have sinned: The relationship between guilt and forgiveness of others' transgressions. *European Journal of Social Psychology, 45(4),* 441-459*.* doi: http://dx.doi.org/10.1002/ejsp.2101

14. Cohen, T. R., Panter, A. T., Turan, N., Morse, L. A., & Kim, Y. (2014). Moral character in the workplace. *Journal of Personality and Social Psychology, 107*(5), 943-963*.* doi: http://dx.doi.org/10.1037/a0037245
[Outstanding Article Award from the International Association for Conflict Management]

15. Wiltermuth, S. S., & Cohen, T. R. (2014). "I'd only let you down": Guilt proneness and the avoidance of harmful interdependence. *Journal of Personality and Social Psychology, 107*(5), 925-942*.* doi: http://dx.doi.org/10.1037/a0037523

16. Halevy, N., Cohen, T. R., Chou, E. Y., Katz, J. J., & Panter, A. T. (2014). Mental models at work: Cognitive causes and consequences of conflict in organizations. *Personality and Social Psychology Bulletin, 40(1)*, 92-110*.* doi: http://dx.doi.org/10.1177/0146167213506468

17. Cohen, T. R., Leonardelli, G. J., & Thompson, L. (2014). Avoiding the agreement trap: Teams facilitate impasse in negotiations with negative bargaining zones. *Negotiation and Conflict Management Research, 7(4),* 232-242. doi: http://dx.doi.org/10.1111/ncmr.12038

18. Chin, A., & Cohen, T. R. (2014). The national debt in the 2012 presidential election. *Analyses of Social Issues and Public Policy, 14,* 105-122. doi: http://dx.doi.org/10.1111/asap.12046
[Published in special issue on the Social Psychology of the 2012 US Presidential Election]

19. Insko, C. A., Wildschut, T., & Cohen, T. R. (2013). Interindividual-intergroup discontinuity in the Prisoner's Dilemma Game: How common fate, proximity, and similarity affect intergroup competition. *Organizational Behavior and Human Decision Processes, 120,* 168-180*.* doi: http://dx.doi.org/10.1016/j.obhdp.2012.07.004
[Published in special issue on Social Dilemmas]

20. Cohen, T. R., Panter, A. T., Turan, N., Morse, L. A., & Kim, Y. (2013). Agreement and similarity in self-other perceptions of moral character. *Journal of Research in Personality, 47,* 816-830*.* doi: http://dx.doi.org/10.1016/j.jrp.2013.08.009

21. Cohen, T. R., Panter, A. T., & Turan, N. (2013). Predicting counterproductive work behavior from guilt proneness. *Journal of Business Ethics, 114,* 45-53*.* doi: http://dx.doi.org/10.1007/s10551-012-1326-2

22. Cohen, T. R., Panter, A. T., & Turan, N. (2012). Guilt proneness and moral character. *Current Directions in Psychological Science, 21,* 355-359*.* doi: http://dx.doi.org/10.1177/0963721412454874

23. Hershfield, H. E., Cohen, T. R., & Thompson, L. (2012). Short horizons and tempting situations: Lack of continuity to our future selves leads to unethical decision making and behavior. *Organizational Behavior and Human Decision Processes, 117,* 298-310*.* doi: http://dx.doi.org/10.1016/j.obhdp.2011.11.002

24. Halevy, N. Chou, E. Y., Cohen, T. R., & Livingston, R. W. (2012). Status conferral in intergroup social dilemmas: Behavioral antecedents and consequences of prestige and dominance. *Journal of Personality and Social Psychology, 102(2),* 351-366*.* doi: http://dx.doi.org/10.1037/a0025515

25. Cohen, T. R., Wolf, S. T., Panter, A. T., & Insko, C. A. (2011). Introducing the GASP scale: A new measure of guilt and shame proneness. *Journal of Personality and Social Psychology, 100*, 947-966*.* doi: http://dx.doi.org/10.1037/a0022641

26. Wolf, S. T., Cohen, T. R., Panter, A. T., & Insko, C. A. (2010). Shame proneness and guilt proneness: Toward the further understanding of reactions to public and private transgressions. *Self and Identity, 9,* 337-362. doi: http://dx.doi.org/10.1080/15298860903106843
    [Best Paper Award from the International Society for Self and Identity]

27. Cohen, T. R., Wildschut, T., & Insko, C. A. (2010). How communication increases interpersonal cooperation in mixed-motive situations. *Journal of Experimental Social Psychology, 46,* 39-50. doi: http://dx.doi.org/10.1016/j.jesp.2009.09.009

28. Cohen, T. R. (2010). Moral emotions & unethical bargaining: The differential effects of empathy and perspective taking in deterring deceitful negotiation. *Journal of Business Ethics, 94,* 569-579. doi: http://dx.doi.org/10.1007/s10551-009-0338-z

29. Halevy, N., Chou, E., Cohen, T. R., & Bornstein, G. (2010). Relative deprivation and intergroup competition. *Group Processes & Intergroup Relations, 13,* 685-700. doi: http://dx.doi.org/10.1177/1368430210371639
    [Published in special issue on Negotiation in Intergroup Conflict]

30. Kennedy, L. A., Cohen, T. R., Panter, A. T., DeVellis, B. M., DeVellis, R. F., Yamanis, T. J., & Jordan, J. M. (2010). Buffering against the emotional impact of pain: Mood clarity reduces depressive symptoms in older adults. *Journal of Social & Clinical Psychology, 29*, 975-987. doi: http://dx.doi.org/10.1521/jscp.2010.29.9.975

31. Cohen, T. R., Gunia, B. C., Kim-Jun, S. Y., & Murnighan, J. K. (2009). Do groups lie more than individuals? Honesty & deception as a function of strategic self-interest. *Journal of Experimental Social Psychology, 45,* 1321-1324*.* doi: http://dx.doi.org/10.1016/j.jesp.2009.08.007

32. Wolf, S. T., Cohen, T. R., Kirchner, J. L., Rea, A., Montoya, R. M., & Insko, C. A. (2009). Reducing intergroup conflict through the consideration of future consequences. *European Journal of Social Psychology, 39,* 831-841. doi: http://dx.doi.org/10.1002/ejsp.592

33. Cohen, T. R., Lindblad, M. R., Paik, J. G., & Quercia, R. G. (2009). Renting to owning: An exploration of the theory of planned behavior in the homeownership domain. *Basic & Applied Social Psychology, 31,* 376-389*.* doi: http://dx.doi.org/10.1080/01973530903316971

34. Cohen, T. R., Hall, D. L., & Tuttle, J. (2009). Attitudes toward stereotypical versus counterstereotypical gay men and lesbians. *Journal of Sex Research, 46,* 1-8. doi: http://dx.doi.org/10.1080/00224490802666233

35. Cohen, T. R., & Insko, C. A. (2008). War and peace: Possible approaches to reducing intergroup conflict. *Perspectives on Psychological Science, 3,* 87-93*.* doi: http://dx.doi.org/10.1111/j.1745-6916.2008.00066.x
[Published in special issue on From Philosophical Thinking to Psychological Empiricism]

36. Cohen, T. R., Montoya, R. M., & Insko, C. A. (2006). Group morality and intergroup relations: Cross-cultural and experimental evidence. *Personality and Social Psychology Bulletin, 32,* 1559-1572*.* doi: http://dx.doi.org/10.1177/0146167206291673

Invited Articles in Edited Books/Volumes

37. Seaman, J.B., Cohen, T.R., & White, D.B. (2018). Reducing the stress of clinicians working in the ICU. *JAMA, 320(19),* 1981–1982. doi: http://dx.doi.org/doi:10.1001/jama.2018.14285

38. Cohen, T. R. (2017). Moral character and trustworthiness in negotiations. In A. K. Schneider and C. Honeyman (Eds.), *The Negotiator's Desk Reference, Vol 1* (pp. 471-480). DRI Press. https://www.ndrweb.com/

39. Cohen, T. R. (2017). The Morality Factor: How To Pick A Great Worker. *Scientific American Mind Magazine,* January issue, vol. 28, issue 1 (pp. 32-38)*.* https://www.scientificamerican.com/article/how-to-pick-a-great-worker/

40. Turan, N., & Cohen, T. R. (2016). Shame and guilt. In H. S. Friedman (Ed.), *Encyclopedia of Mental Health, 2nd edition, Vol 4* (pp. 144-146). Waltham, MA: Academic Press. https://doi.org/10.1016/B978-0-12-397045-9.00067-7

41. Morse, L., & Cohen, T. R. (2015). Virtues and vices in workplace settings: The role of moral character in predicting counterproductive and citizenship behaviors. In A. J. G. Sison (Ed.), *Handbook of Virtue Ethics in Business and Management, 1st edition.* Springer Reference, pp. 1-11. doi: http://dx.doi.org/10.1007/978-94-007-6729-4_98-1

42. Cohen, T. R., & Panter, A. T. (2015). Character traits in the workplace: A three-month diary study of moral and immoral organizational behaviors. In C. B. Miller, R. M. Furr, A. Knobel, & W. Fleeson (Eds.), *Character: New directions from philosophy, psychology, and theology* (pp. 150-163). New York, NY, US: Oxford University Press. http://dx.doi.org/10.1093/acprof:oso/9780190204600.003.0007

43. Cohen, T. R., & Morse, L. (2014). Moral character: What it is and what it does. *Research in Organizational Behavior, 34*, 43-61. doi: http://dx.doi.org/10.1016/j.riob.2014.08.003

44. Cohen, T. R., & Thompson, L. (2011). When are teams an asset in negotiations and when are they a liability? In E. A. Mannix, M. A. Neale, J. R. Overbeck (Eds.), *Research on Managing Groups and Teams: Negotiation and Groups, Vol. 14* (pp. 3-34). Bingley, United Kingdom: Emerald Group Publishing. doi: http://dx.doi.org/10.1108/S1534-0856(2011)0000014004

45. Cohen, T. R., & Insko, C. A. (2011). The reduction of intergroup conflict. In D. J. Christie (Ed.), *The encyclopedia of peace psychology.* Hoboken, New Jersey: Wiley-Blackwell. doi: http://dx.doi.org/10.1002/9780470672532.wbepp058

46. Thompson, L. & Cohen, T. R. (2011). Metacognition in teams and organizations. In P. Brinol & K. G. DeMarree (Eds.), *Social metacognition* (pp. 283-302)*.* New York: Psychology Press. doi: http://dx.doi.org/10.4324/9780203865989

47. Sanna, L. J., Panter, A. T., Cohen T. R., & Kennedy, L. A. (2011). Temporal biases and debiasing in program evaluation: Planning the future and assessing the past. In M. M. Mark, S. I. Donaldson & B. Campbell (Eds.), *Social psychology and evaluation: The past, the present, and possible futures* (pp. 166-186). New York: Guilford Press.

48. Cohen, T. R., Meier, B. P., Hinsz, V. B., & Insko, C. A. (2010). Competitive group interactions: Why they exist and how to overcome them. In S. Schuman (Ed.), *The Handbook for Working with Difficult Groups.* (pp. 223-236). San Francisco: Jossey-Bass.

49. Cohen, T. R. (2010). Conflict resolution. In I. B. Weiner & W. E. Craighead (Eds.), *The Corsini Encyclopedia of Psychology, 4th edition, Volume 1* (pp. 390-391). Hoboken, NJ: John Wiley & Sons, Inc. doi: http://dx.doi.org/10.1002/9780470479216.corpsy0219

Articles in Refereed Conference Proceedings

50. Kim, Y., Cohen, T. R., & Panter, A. T. (2016). Cause or consequence? The reciprocal model of counterproductive work behavior and mistreatment. *Best Paper Proceedings of the 2016 meeting of the Academy of Management.* http://dx.doi.org/10.5465/ambpp.2016.238

51. Jordan, J., Flynn, F., Cohen, T. R. (2011). People in glass houses avoid throwing stones: The relationship between guilt and forgiveness. *Best Paper Proceedings of the 2011 meeting of the Academy of Management.* http://dx.doi.org/10.5465/ambpp.2011.65869755

PERSONALITY SCALES

Cohen, T. R., Kim, Y., & Panter, A. T. (2014). *The five-item guilt proneness scale (GP-5).* Carnegie Mellon University, Pittsburgh, PA. https://osf.io/ny7jm

Cohen, T. R., Wolf, S. T., Panter, A. T., & Insko, C. A. (2011). *The guilt and shame proneness scale (GASP).* University of North Carolina at Chapel Hill, Chapel Hill, NC. https://osf.io/kz2xh/

WORKING PAPERS

Completed Working Papers

Helzer, E., Cohen, T. R., Kim, Y., & Alabèrnia-Segura, M. (2019). The character lens: A person-centered view of moral recognition.

Morse, L. & Cohen, T. R. (2019). Characteristics of ethical auditors.

Kim, Y., Cohen, T. R., & Panter, A. T. (2019). Situational determination or situation creation? A twelve-wave longitudinal study of workplace mistreatment and employee deviance.

Kamran-Morley, D., & Cohen, T. R. (2019). Privilege and passion: Exploring the relationship between economic status and ideologies of passion.

McCormick, E. N., Cohen, T. R., Kassam, K. S. (2019). Now reverse everything: Using inhibitory control to detect deception.

Ongoing Projects

Kim, Y., Cohen, T. R., & Panter, A. T. Interviewing for moral character.

Diabes, M., & Cohen, T. R. Well-adjusted team members facilitate transactive memory emergence.

Kamran-Morley, D., Leana, C. R., & Cohen, T. R. Disenchantment: How we fall out of love with the work we adore.

Cohen, T. R. Who shall lead? Guilt-proneness & leadership effectiveness.

PRESENTATIONS

Plenary Talks/Keynote Speaker at Conferences

T. R. Cohen (2019, January). Negotiation and conflict management. Keynote speaker at Highmark Health Solutions WomenLEADIT Conference.

Invited Presentations at Conferences

Cohen, T. R. (2019, July). The morality factor: Predicting job performance and leadership potential. Invited presentation at the Ethics & Compliance Initiative (ECI) Fellows Meeting.

Cohen, T. R. (2019, February). How and when gender matters in negotiations. Invited presentation at the 2019 Carnegie Mellon Women in Leadership Conference, Pittsburgh, PA.

Halevy, N. & Cohen, T. R. (2018, April). Intergroup conflict think tank. Invited presentation at the Kellogg Culture and Negotiation Conference, Evanston, IL.

Cohen, T. R., (2018, June). Moral character in the workplace: Identifying the ethical employee. Invited presentation at the meeting of the Mid-Atlantic Association for Court Management, Dover, DE.

Helzer, E. G., Cohen, T. R., & Aven, B. (2018, June). Identifying morally exceptional future business leaders and examining the possibility of moral transmission. Invited presentation at Wake Forest University's Moral Beacon Project Workshop, Greensboro, NC.

Cohen, T. R. (2016, July). The ethical employee. Invited presentation at the Arison Business School at the Interdisciplinary Center in Herzliya conference on Ethics and Morality.

Helzer, E. G., Cohen, T. R., & Aven, B. (2016, June). Identifying morally exceptional future business leaders and examining the possibility of moral transmission. Invited presentation at Wake Forest University's Moral Beacon Project Workshop, Greensboro, NC.

Cohen, T. R. (2016, February). How and when gender matters in negotiations. Invited presentation at the 2016 Carnegie Mellon Women in Leadership Conference, Pittsburgh, PA.

Kim, Y., Cohen, T. R., & Panter, A. T. (2016, January). Interviewing for moral character. Invited presentation at the Justice and Morality Pre-conference of the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.

Cohen, T. R. (2014, March). Moral character in the workplace. Invited presentation at Notre Dame Deloitte Center for Ethical Leadership Forum, Dallas TX.

Cohen, T. R., & Panter, A. T. (2013, June). Moral character in the workplace. Invited presentation at Wake Forest University's Character Project Workshop, Greensboro, NC.

Cohen, T. R., & Panter, A. T. (2012, June). Character traits in the workplace: A longitudinal study of moral and immoral organizational behaviors. Invited presentation at Wake Forest University's Character Project Workshop, Greensboro, NC.

Cohen, T. R. (2010, July). "It ain't just the PDG": Interindividual-intergroup discontinuity in ethical decision making. Invited presentation at the University of North Carolina's conference honoring Chet Insko, Chapel Hill, NC.

Cohen, T. R., & Thompson, L. L. (2010, May). When are teams an asset in negotiations and when are they a liability? Invited presentation at the Research on Managing Groups and Teams conference, Palo Alto, CA.

Cohen, T. R. (2010, April). When are teams an asset in negotiations and when are they a liability? Invited presentation at the Social Psychologists of Chicago conference, Chicago, IL.

Cohen, T. R. (2009, February). Intergroup relations & the theory of two moralities: What happens when the self becomes fused with a group? Invited presentation at the Self & Identity Pre-conference of the annual meeting of the Society for Personality and Social Psychology, Tampa, FL.

Panel Discussions at Conferences

Cohen (2018, July). Seeing the other side: Antecedents and consequences of actual and perceived counterpart's personality. Symposium discussant at the annual meeting of the International Association for Conflict Management, Philadelphia, PA.

Morse, L., Kim, Y., & Cohen, T. R. (2017, August). Can virtue in business be measured? Panelist at the Society for Business Ethics, Atlanta, GA.

Conference Talks after critical review prior to presentation

Kim, Y., Cohen, T. R., & Panter, A. T. (2019, August). Evaluating moral character traits using behavioral interview questions. Annual meeting of the Academy of Management, Boston, Massachusetts.
https://journals.aom.org/doi/10.5465/AMBPP.2019.11916symposium

Diabes, M. A., & Cohen, T. R. (2019, August). Psychological adjustment in teams: Team member well-being facilitates transactive memory emergence. Annual meeting of the Academy of Management, Boston, Massachusetts.
https://journals.aom.org/doi/10.5465/AMBPP.2019.16271abstract

Diabes, M. A., & Cohen, T. R. (2019, July). Psychological adjustment in teams: Team member well-being facilitates transactive memory emergence. Annual meeting of the Interdisciplinary Network for Group Research (INGroup), Lisbon, Portugal.

Morse, L., & Cohen, T. R. (2019, July). Moral courage in auditing: Characteristics of ethical accountants. Annual meeting of the International Association for Conflict Management, Dublin, Ireland.

Ervin, J. N., Davis, B., Cohen, T. R., Weingart, L. R., & Kahn, J. M. (2019, May). Delivery of evidence-based practice in mechanical ventilation: Differences between perceived and actual performance. American Thoracic Society International Conference, Dallas, TX.
https://www.atsjournals.org/doi/abs/10.1164/ajrccm-conference.2019.199.1_MeetingAbstracts.A2467

Diabes, M. A., & Cohen, T. R. (2019, April). Psychological adjustment in teams: Team member well-being facilitates transactive memory emergence. Annual meeting of the East Coast Doctoral Conference in Management, New York, New York.

Ervin, J. N., Cohen, T. R., Weingart, L. R., Davis, B., Rak, K., & Kahn, J. M. (2019, February). Psychological safety in critical care providers. Annual meeting of the Critical Care Congress of the Society of Critical Care Medicine, San Diego, CA.
https://doi.org/10.1097/01.ccm.0000551874.36124.09

Helzer, E., Cohen, T. R., & Kim, Y. (2018, August). The character lens: Moral character promotes ethical decision-making through moral awareness. Annual meeting of the Academy of Management, Chicago, IL.
https://doi.org/10.5465/AMBPP.2018.17936abstract

Seaman J. B., Arnold R. M., Buddadhumaruk P., Pidro C. J., Cohen T. R., Yang J., Pyankov M., Shields A. –M., Argenas A., White D. B. (2018, June). A national survey of practices, barriers, and facilitators related to the conduct of interdisciplinary family meetings in the ICU. Department of Critical Care Medicine CRISMA Seminar, Pittsburgh, PA.

Seaman, J. B., Arnold, R. M., Buddadhumaruk, P., Pidroc C. J., Cohen, T. R., Yang J., Pyankov M., Shields A.-M., Argenas A., & White D. B. (2018, May). Survey of barriers, facilitators, and care practices related to the conduct of interdisciplinary family meetings in the ICU. American Thoracic Society International Conference, San Diego, CA.
https://www.atsjournals.org/doi/abs/10.1164/ajrccm-conference.2018.197.1_MeetingAbstracts.A7716

Morse, L., Cohen, T. R. (2017, August). A personality perspective on unethical negotiation behavior. Annual meeting of the Academy of Management, Atlanta, GA. https://doi.org/10.5465/AMBPP.2017.13711symposium

Levine, E. E., & Cohen, T. R. (2017, August). You can handle the truth: Mispredicting the intrapersonal consequences of honesty and kindness. Annual meeting of the Academy of Management, Atlanta, GA. https://doi.org/10.5465/ambpp.2014.10413abstract

Kamran-Morley, D. & Cohen, T. R. (2017, August). How passion for work manifests in ideology-infused psychological contracts across social class. Annual meeting of the Academy of Management, Atlanta, GA. https://doi.org/10.5465/AMBPP.2017.17766abstract

Kim, Y., Cohen, T. R., & Panter, A. T. (2017, July). Collective wisdom in the detection of moral character: The Hidden Information Distribution and Evaluation (HIDE) model. Annual meeting of the Interdisciplinary Network for Group Research (INGroup), St. Louis, MO.

Levine, E. E., & Cohen, T. R. (2017, July). You can handle the truth: Mispredicting the intrapersonal consequences of honesty and kindness. Annual meeting of the International Association for Conflict Management, Berlin, Germany.

Levine, E. E, Bitterly, T. B., Cohen, T. R., & Schweitzer, M. E. (2017, July) Who is trustworthy? Guilt-proneness increases trustworthy intentions and behavior. Annual meeting of the International Association for Conflict Management, Berlin, Germany.

Kim, Y., Cohen, T. R., & Panter, A. T. (2017, July). Moral character judgments using the Hidden Information Distribution and Evaluation (HIDE) model. Annual meeting of the International Association for Conflict Management, Berlin, Germany.

Kim, Y., Cohen, T. R., & Panter, A. T. (2016, August). Moral character judgments from job interview questions. Annual meeting of the Academy of Management, Anaheim, CA. https://doi.org/10.5465/ambpp.2016.17391symposium

Kim, Y., Cohen, T. R., & Panter, A. T. (2016, August). Cause or consequence? The reciprocal model of counterproductive work behavior and mistreatment. Annual meeting of the Academy of Management, Anaheim, CA. https://doi.org/10.5465/ambpp.2016.238

Kleinbaum, A.M. & Cohen, T.R. (2016, August). Personality and the endogenous selection into social foci. Annual meeting of the Academy of Management, Anaheim, CA. https://doi.org/10.5465/ambpp.2016.13898symposium

Kim, Y., Cohen, T. R., & Panter, A. T. (2016, August). The accuracy of zero-acquaintance moral character judgments: Evaluations from short written interview responses predict unethical behaviors. Annual meeting of the Society for Business Ethics, Anaheim, CA.

Kim, Y., Cohen, T. R., & Panter, A. T. (2016, June). The accuracy of moral character judgments in zero-acquaintance settings. Character evaluations from written interview responses predict authors' unethical behaviors. Annual meeting of the International Association for Conflict Management, New York, NY.

Diabes, M. A., & Cohen, T.R. (2016, May). Data collection in the twenty-first century:

New approaches to conducting psychological studies. Annual meeting of the Association for Psychological Science, Chicago, IL.

Aven, B. L., Cohen, T. R., & Chang, J. W. (2015, August). Disentangling embedded ties: How liking and trust influence economic partner selection and fraud. Annual meeting of the Academy of Management, Vancouver, Canada.
https://doi.org/10.5465/ambpp.2015.12221abstract

Kim, Y., Cohen, T. R., & Panter, A. T. (2015, August). Detecting guilt proneness in job interviews. Annual meeting of the Academy of Management, Vancouver, Canada.
https://doi.org/10.5465/ambpp.2015.11634symposium

Kim, Y., Cohen, T. R., & Panter, A. T. (2015, July). The reciprocal relationship between counterproductive work behavior and workplace mistreatment: Its temporal dynamics and boundary conditions. Annual meeting of the Interdisciplinary Network for Group Research (INGroup), Pittsburgh, PA.

Kim, Y., Cohen, T. R., & Panter, A. T. (2015, July). Uncovering guilt proneness via written interview questions. Annual meeting of the International Association for Conflict Management, Clearwater Beach, Florida.

Cohen, T. R., Kim, Y., Morse, L., & Panter, A. T. (2015, April). Personality and counterproductive work behaviors: A three-month diary study. Annual meeting of the Society for Industrial/Organizational Psychology, Philadelphia, PA.

Cohen, T. R., Kim, Y., & Panter, A. T. (2014, October). The reciprocal relationship between bad work environments and unethical work behaviors. Annual meeting of the Society of Experimental Social Psychology, Columbus, OH.

Wiltermuth, S. S., & Cohen, T. R. (2014, August). "I'd only let you down": Guilt proneness and the avoidance of harmful interdependence. Annual meeting of the Academy of Management, Philadelphia, PA.
https://doi.org/10.5465/ambpp.2014.10413abstract

Kim, Y., Cohen, T. R., & Panter, A. T. (2014, July). The reciprocal relationship between mistreatment and counterproductive work behavior: A twelve-wave longitudinal study. Annual meeting of the International Association for Conflict Management, Leiden, The Netherlands.

Cohen, T. R., Panter, A. T., Turan, N., Morse, L., & Kim, Y. (2014, February). Moral character in the workplace. Annual meeting of the Society for Personality and Social Psychology, Austin, TX.

Halevy, N., Chou, E. Y., & Cohen, T. R. (2014, January). The psychological prominence of mutual cooperation. Israel Organizational Behavior Conference, Tel Aviv, Israel.

Kim, Y., Cohen, T. R., Hong, S., & Jeong, J.-C. (2013, October). Generalizability theory approach for multisource feedback. Annual meeting of INFORMS, Minneapolis, MN.

Halevy, N., Cohen, T. R., Chou, E. Y., Katz, J. J., & Panter, A. T. (2013, July). Mental models of conflict predict organizational discord. Annual meeting of the International Association for Conflict Management, Tacoma, WA.

Wiltermuth, S., & Cohen, T. R. (2013, July). "I'd only let you down": Guilt proneness and interdependent partnerships. Annual meeting of the International Association for Conflict Management, Tacoma, WA.

Cohen, T. R., Panter, A. T., Turan, N., Morse, L., & Kim, Y. (2013, July). Moral character in the workplace. Annual meeting of the International Association for Conflict Management, Tacoma, WA.

Cohen, T. R., Panter, A. T., Turan, N., Morse, L., & Kim, Y. (2013, June). Moral character in the workplace. Biennial meeting of the Association for Research in Personality, Charlotte, NC.

Cohen, T. R., Panter, A. T., & Turan, N. (2012, July). Predicting counterproductive work behavior from guilt proneness. Annual meeting of the International Association for Conflict Management, Cape Town, South Africa.

Cohen, T. R., & Panter, A. T. (2012, January). Feeling bad and doing good: Predicting immoral behavior from guilt proneness. Annual meeting of the Society for Personality and Social Psychology, San Diego, CA.

Halevy, N. Chou, E. Y., Cohen, T. R., & Livingston, R. W. (2012, January). Status conferral in intergroup social dilemmas: Behavioral antecedents and consequences of prestige and dominance. Annual meeting of the Society for Personality and Social Psychology, San Diego, CA.

Jordan, J., Flynn, F., & Cohen, T. R. (2011, August). People in glass houses avoid throwing stones: The relationship between guilt and forgiveness. Annual meeting for the Academy of Management, San Antonio, TX.
https://doi.org/10.5465/ambpp.2011.65869755

Kim-Jun, S. Y., Cohen, T. R., Gunia, B. C., & Murnighan, J. K. (2011, August). Feeling responsible by cultural association: Cultural differences in moral emotions and taking personal responsibility for others' transgressions. Annual meeting for the Academy of Management, San Antonio, TX.

Turan, N. & Cohen, T. R. (2011, June). When moral transgressions are publically exposed: Cognitive and behavioral consequences of public condemnation at the workplace. Annual meeting of the International Association for Conflict Management, Istanbul, Turkey.

Cohen, T. R., Leonardelli, G. J., & Thompson, L. (2010, June). Avoiding the agreement bias: Teams facilitate impasse in negotiations with negative bargaining zones. Annual meeting of the International Association for Conflict Management, Boston, MA.

Cohen, T. R,. Livingston, R. W., & Halevy, N. (2010, January). Empowering the wolf in sheep's clothing: The folly of choosing social rather than prosocial leaders. Annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.

Cohen, T. R. (2009, June). Moral emotions & unethical bargaining: The differential effects of empathy and perspective taking in deterring deceitful negotiation. Annual meeting of the International Association for Conflict Management, Kyoto, Japan.

Conference Posters after critical review prior to presentation

Diabes, M. A., & Cohen, T. R. (2019, June). Psychological adjustment in teams: Team member well-being facilitates transactive memory emergence. Poster presented at the Collective Intelligence 2019 meeting, Pittsburgh, PA.

Seaman, J. B., Arnold, R. M., Miller, E., Cohen, T. R., Vercelli, A. M., Sullivan, A. M, Singer, S. B., & White, D. B. (2019, April). The development of SET-to-Meet: A nurse-led intervention to ensure timely interdisciplinary family meetings in the ICU. Poster presented at the University of Pittsburgh Department of Critical Care Medicine Mitchell P. Fink Scholar Day, Pittsburgh, PA.

Toizer, B., Kamran-Morley, D., Cohen, T. R. (2018, March). The internet told me to: Seeking crowd-sourced advice about work from anonymous online communities. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Atlanta, GA.

Kim, Y., Cohen, T. R., & Panter, A. T. (2017, January). Uncovering moral character via interview questions. Poster presented at the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.

Morse, L., & Cohen, T. R. (2016, January). When auditors fail: The role of psychological closeness in unethical behavior. Poster presented at the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.

Weirup, A., & Cohen, T. R. (2016, January). The impact of guilt proneness on favor performance in organizations. Poster presented at the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.

Kim, Y., Cohen, T. R., & Panter, A. T. (2015, April). Interviewing for guilt proneness: Consensus and self-other agreement. Poster presented at the annual meeting of the Society for Industrial & Organizational Psychology (SIOP), Philadelphia, PA.

Kim, Y., Cohen, T. R., & Panter, A. T. (2015, February). Self-other agreement in perceptions of moral character traits based on written interview questions. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.

McCormick, E. N., Kassam, K. S., Cohen, T. R., & Osherson, D. N. (2015, February). Now reverse everything: Detecting deception with a response conflict-based cognitive load manipulation. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.

McCormick, E. N., Kassam, K. S., Cohen, T. R., & Osherson, D. N. (2014, November). Now reverse everything: Detecting deception with a response conflict-based cognitive load manipulation. Poster presented at the annual meeting of the Society for Judgment and Decision Making, Long Beach, CA.

Kim, Y., Cohen, T. R., & Panter, A. T. (2014, February). The reciprocal relationship between mistreatment and counterproductive work behavior: A twelve-wave longitudinal study. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Austin, TX.

Morse, L., & Cohen, T. R. (2014, February). Seeing the bigger picture: How construal level shapes decisions in moral dilemmas. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Austin, TX.

Schweitzer, S., Cikara, M., & Cohen, T. R. (2014, February). Trust and taking advice from individuals versus institutions. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Austin, TX.

Chin, A., Cohen, T. R., & Lindblad, M. (2013, May). Perceptions of bankruptcy and bankruptcy filers: An exploratory analysis. Poster presented at the 2013 Boulder Summer Conference on Consumer Financial Decision Making, Boulder, CO.

Morse, L., Cohen, T. R., & Swann, W. B. (2013, January). The dark side of group morality: Cheating for the good of the group. Poster presented at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.

Turan, N., Cohen, T. R., Smith, R. H. (2012, January). The differential effects of humiliation and shame on employees' counterproductive work behavior. Poster presented at the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.

Kim-Jun, S. Y., Cohen, T. R., Gunia, B. C., & Murnighan, J. K. (2010, January). Do groups lie more than individuals? Honesty & deception as a function of strategic self-interest. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.

Cohen, T. R. & Insko, C. A. (2009, February). Empathy & intergroup aggression: Examining the role empathy plays in fostering negative intergroup relations. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Tampa, FL.

Cohen, T. R., Wolf, S. T., Panter, A. T., & Insko, C. A. (2008, February). Shame and guilt: Toward the further understanding of reactions to personal transgressions. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.

Callison, T. A., Cohen, T. R., & Insko, C. A. (2008, February). Cooperation between individuals in the prisoner's dilemma game as a function of communication and trust. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.

Tuttle, J., Cohen, T. R., & Hall, D. L. (2008, February). Attitudes toward gay men & lesbians. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.

Wolf, S. T., Cohen, T. R., Panter, A. T., & Insko, C. A. (2008, February). Differentiating shame and guilt: Evidence for the public-private and self-behavior distinctions. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.

Cohen, T. R., & Insko, C. A. (2007, January). The effects of empathy on intergroup conflict. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Memphis, TN.

Cohen, T. R., & Insko, C. A. (2006, January). The effects of ingroup empathy and guilt on intergroup conflict. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.

Cohen, T. R., & Insko, C. A. (2005, January). Group morality and intergroup competition. Poster presented at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.

Hoover, A., Cohen, T. R., Heitzmann, C., Yezdimer, K., & Vescio, T. K. (2003, February). Power and gender based social categorization in gender neutral contexts. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Los Angeles, CA.

Conference Session Chairs

Cohen, T. R. & Frimer, J. A. (2014, October). Character in context: Diverse approaches to the study of unethical behavior. Chaired symposium at the annual meeting of the Society for Experimental Social Psychology, Columbus, OH.

Gallardo-Pujol, D. & Cohen, T. R. (2014, February). Current directions in the study of Character: The four W questions (what, when, why and where). Chaired symposium at the annual meeting of the Society for Personality and Social Psychology, Austin, TX.

Hershfield, H. E. & Cohen, T. R. (2012, January). Psychological approaches to understanding and preventing unethical behavior. Chaired symposium at the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.

Halevy, N. & Cohen, T. R. (2010, January). The psychology of status. Chaired symposium at the annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV

Seminars at Other Academic Institutions

University of Maryland, Robert H. Smith School of Business (2020, May)

Harvard University, Kennedy School of Government (2020, April)

Rutgers University, Rutgers Business School (2018, September)

Washington University in St. Louis, Olin School of Business (2018, April)

Emory University, Goizueta Business School (2018, March)

University of Pittsburgh, Psychology Department (2018, February)

Universidade Católica Portuguesa, Católica Lisbon School of Business & Economics (2016, May)

Boston University, Questrom School of Business (2016, March)

University of Utah, Eccles School of Business (2016, February)

Vanderbilt University, Owen Graduate School of Management (2015, November)

The Ohio State University, Fischer College of Business (2015, October)

London Business School (UK) (2015, April)

University of Sussex (UK), Centre for Leadership, Ethics, and Diversity (2015, April)

Stanford University, Stanford Graduate School of Business (2014, October)

University of California Berkeley, Haas School of Business (2014, October)

University of Pennsylvania, The Wharton School (2013, December)

University of Western Ontario, IVEY School of Business (2013, November)

University of Pittsburgh, Psychology Department (2013, September)

Gettysburg College, Psychology Department (2012, February)

University of Seville (Spain), Psychology Department (2011, April)

Pennsylvania State University, Psychology Department (2011, March)

Northwestern University, Psychology Department (2010, March)

University of North Carolina, Kenan-Flagler Business School (2010, February)

Carnegie Mellon University, Tepper School of Business (2010, January)

Northwestern University, Dispute Resolution Research Center (2010, May)

Northwestern University, Kellogg School of Management (2009, May)

Northwestern University, Summer Institute in Social Psychology (2009, July)

University of Illinois-Chicago, Psychology Department (2009, January)

University of Pennsylvania, The Wharton School (2008, November)

Northwestern University, Kellogg School of Management (2008, February)

Texas Tech University, Psychology Department (2008, January)

University of Massachusetts-Amherst, Psychology Department (2007, December)

EDUCATION

Courses Taught at Carnegie Mellon University

Negotiations, MBA course (2010-present)

Managing People and Teams, MBA course (2016-2017)

Research Methods in the Behavioral Sciences, PhD seminar (2011-present)

Seminar in Negotiation and Conflict Management, PhD seminar (2018-present)

Seminar in Unethical Behavior, PhD seminar (2012)

Executive education seminars in Negotiations, Conflict Management, and Collaborative Problem Solving (2014-present)

Courses Taught at Other Organizations

Negotiations, Conflict Management, and Collaborative Problem Solving (Executive education programs provided to businesses, health care organizations, and non-profits throughout the United States) (2013-present)

Negotiations, MBA course, Kellogg School of Management, Northwestern University (2008-2010)

Introduction to Social Psychology, undergraduate Psychology course, University of North Carolina at Chapel Hill (2005-2006)

Research Methods in Psychology, laboratory section of an undergraduate psychology course, University of North Carolina at Chapel Hill (2007-2008)

New Teaching Materials

Aven, B. L., Cohen, T. R., & Chang, J. W. (2015). Social networks and markets simulation (Le Montre). A negotiation exercise designed to teach students how social relationships influence the choice of negotiation partners and negotiation outcomes. Distributed by iDecisionGames (https://idecisiongames.com).

Babcock, L., Weingart, L. R., & Cohen, T. R. (2014). Three Rivers Hospital negotiation exercise. An exercise designed to teach medical professionals how to create and claim value in negotiation. Distributed by Negotiation and Team Resources (https://negotiationandteamresources.com/) and by iDecisionGames (https://idecisiongames.com).

STUDENT SUPERVISION

Doctoral Student Thesis Committees at Carnegie Mellon University

ByeongJo Kim (Member, Thesis Committee, Heinz College of Public Policy and Management) (2019) (Title: A model of evidence-based practice effectiveness).

Yeonjeong Kim (Chair, Thesis Committee, Tepper School of Business) (2018) (Title: Forecasting unethical behavior using the Hidden Information Distribution and Evaluation (HIDE) model).
Winner: Paul S. Goodman Endowed Doctoral Dissertation Award
Winner: Outstanding Dissertation Award from the International Association for Conflict Management (IACM)

Lily Morse (Chair, Thesis Committee, Tepper School of Business) (2017) (Title: Bad deeds for good friends: Maintaining auditor independence and objectivity).

Amanda P. Weirup (Member, Thesis Committee, Tepper School of Business) (2016) (Title: Will you do me a favor? The decision making processes and outcomes of responses to favor requests).
Winner: Gerald R. Salancik Doctoral Dissertation Award

Alycia Chin (Co-Chair, Thesis Committee, Social & Decision Sciences Department, Dietrich College of Humanities and Social Sciences) (2015) (Title: Are consumers' information needs addressed by disclosures?: Credit card decisions and evaluability.

Nazli Turan Bhatia (Member, Thesis Committee, Tepper School of Business) (2014) (Title: Concession frames in distributive negotiations).
Winner: Gerald R. Salancik Doctoral Dissertation Award
Winner: Herbert A. Simon Doctoral Dissertation Award in Behavioral Research in the Administrative Sciences.

Sam Swift (Member, Thesis Committee, Tepper School of Business) (2012) (Title: Talking the value out of the deal: Self-perception and the subjective value of negotiated outcomes).
Winner: Gerald R. Salancik Doctoral Dissertation Award

Doctoral Student Thesis Committees at Other Universities

Emma E. Levine (Member, Thesis Committee, The Wharton School, University of Pennsylvania) (2016) (Title: Navigating the tension between honesty and benevolence).
Winner: Outstanding Dissertation Award from the International Association for Conflict Management (IACM)

EDITORIAL ROLES

Scientific/Professional Journals

Editorial Review Board Member
Journal of Personality and Social Psychology: Interpersonal Relations and Group Processes (2012 - present)

Self & Identity (2016 - present)

Personality and Social Psychology Bulletin (2013-2014)

Ad Hoc Referee
Academy of Management Journal
Academy of Management Review
American Psychologist
Analyses of Social Issues & Public Policy
Comprehensive Results in Social Psychology
Current Directions in Psychological Science
Developmental Psychology
Emotion

European Journal of Social Psychology
Group Processes and Intergroup Relations
International Journal of Conflict Management
Journal of Applied Psychology
Journal of Business Ethics
Journal of Experimental Psychology: General
Journal of Experimental Social Psychology
Journal of Personality
Journal of Personality and Social Psychology
Journal of Research in Personality
Management Science
Nature Human Behavior
Negotiation and Conflict Management Research
Organization Science
Organizational Behavior and Human Decision Processes
Personality and Individual Differences
Personality and Social Psychology Bulletin
Personality and Social Psychology Review
Perspectives on Psychological Science
Psychological Science
Self and Identity
Social and Personality Psychology Compass
Social Psychological and Personality Science

Professional Meetings (Conference/Symposium)

International Association for Conflict Management

Grant Reviews

Israel Science Foundation
John Templeton Foundation
Netherlands Organisation for Scientific Research
SSHRC Government of Canada
Swiss National Science Foundation
U. S. National Science Foundation

SERVICE

Carnegie Mellon University

Steering Committee, Center for Behavioral & Decision Research (2014-present)

Board Member, Institutional Review Board (2011- present)

Committee Member, Tepper Masters Academic Actions Committee (2017-present)

Committee Member, CMU Sponsored Research Contracting Task Force (2017-2018)

Committee Member, Tepper Strategic Planning Committee for Education (2016-2017)

Committee Member, Tepper Future Delivery Committee (FDC) to design a distance MBA program (2012)

Committee Member, Selection Committee for Salancik dissertation award (2012, 2013, 2014, 2015)

Committee Member, Selection Committee for Simon dissertation award (2012, 2014, 2015)

Director of summer internship program for the Center for Behavioral & Decision Research (2014, 2015)

Organizer, Organizational Behavior & Theory Seminar Series (2011-2014)

Professional Societies

President, International Association for Conflict Management (2020-2022)
   President-Elect (2019-2020)

Committee Chair, Research Grants Committee, Negotiation and Team Resources Institute (2018)

Representative-at-Large Board Member, International Association for Conflict Management (2014-2016)

Committee Member, Best Conference Paper, International Association for Conflict Management (2016)

Committee Chair, Outstanding Article or Book Chapter, International Association for Conflict Management (2015)

Judge, Organization Science Dissertation Proposal Competition, INFORMS (2015)

Faculty Panelist, Graduate Student Committee Mentoring Lunch, Society for Personality and Social Psychology, Long Beach, CA (2015)

Membership in Professional Societies, Honorary Fraternities

Academy of Management
American Psychological Association
Association for Psychological Science
Association for Research in Personality
International Association for Conflict Management
Interdisciplinary Network for Group Research
International Society for Self and Identity
Network for Research on Morality
Social Psychology Network
Society for Business Ethics
Society for Experimental Social Psychology
Society for Industrial & Organizational Psychology
Society for Personality and Social Psychology

Phi Beta Kappa (2002)
Psi Chi Honor Society in Psychology (2002)
National Society for Collegiate Scholars (2000)

SELECT MEDIA COVERAGE

Interviews About Moral Character

BBC (June 24, 2019)
http://www.bbc.com/future/story/20190617-the-light-triad-that-can-make-you-a-good-person

Psychology Today (July 11, 2018)
https://www.psychologytoday.com/intl/articles/201807/the-moments-make-us-who-we-are?collection=1117068

strategy+business (January 29, 2018)
https://www.strategy-business.com/article/How-Your-Hiring-Process-Could-Predict-Unethical-Behavior?gko=ca578

NPR The Pulse on WHYY (July 31, 2015)
https://whyy.org/segments/why-do-we-hate-to-fail/

In Character Video Series (October 29, 2014)
http://studyofcharacter.com/character-project-video/dr-taya-cohen-and-dr-geoff-goodwin-psychology-person-perception-and

Media Coverage of You can handle the truth: Mispredicting the consequences of honest communication (Levine & Cohen, 2018, Journal of Experimental Psychology: General)

Science Daily (September 20, 2018)
https://www.sciencedaily.com/releases/2018/09/180919133003.htm

Media Coverage of Who is trustworthy? Predicting trustworthy intentions and behavior (Levine, Bitterly, Schweitzer, & Cohen, 2018, Journal of Personality and Social Psychology)

Greater Good Magazine (October 2, 2018)
https://greatergood.berkeley.edu/article/item/how_do_we_know_who_is_trustworthy#thank-influence

Science Magazine (July 19, 2018)
https://scienmag.com/are-you-prone-to-feeling-guilty-then-youre-probably-more-trustworthy-study-shows/

Media Coverage of Teamwork in the intensive care unit (Ervin, Kahn, Cohen, & Weingart, 2018, American Psychologist)

Carnegie Mellon University (August 8, 2018)
https://www.cmu.edu/news/stories/archives/2018/august/icu-study.html

Media Coverage of Moral Character in the Workplace (Cohen, Panter, & Turan, Morse, & Kim, 2014, Journal of Personality and Social Psychology).

Business Insider (June 16, 2015)
http://www.businessinsider.com/personality-test-predicts-dishonesty-2015-6

Huffington Post (June 12, 2015)

http://www.huffingtonpost.com/2015/06/11/sixth-personality-trait-dishonesty_n_7560850.html

Notre Dame Deloitte Center for Ethical Leadership (July 24, 2014)
http://ethicalleadership.nd.edu/ethics-resources/write-ups/hiring-for-guilt-how-a-simple-test-might-help-you-hire-more-ethical-employees/

Media Coverage of "I'd only let you down": Guilt proneness and the avoidance of harmful interdependence (Wiltermuth & Cohen, 2014, Journal of Personality and Social Psychology).

New York Magazine (December 23, 2014)
http://nymag.com/scienceofus/2014/12/why-guilt-prone-people-arent-team-players.html

New York Times (December 21, 2014, Page BU5 in Business section)
http://nyti.ms/1Ce5FHj

Media Coverage of Guilt Proneness and Moral Character (Cohen, Panter, & Turan, 2012, Current Directions in Psychological Science).

Society for Human Resource Management (December 9, 2013).
http://www.shrm.org/multimedia/video/focusonhr/Pages/2013_12_09.aspx

NBC News (March 26, 2013).
http://lifeinc.today.com/_news/2013/03/26/17457959-how-to-turn-guilt-into-productivity-at-work

The Academic Minute - WAMC Northeast Public Radio (January 4, 2013).
http://www.wamc.org/post/dr-taya-cohen-carnegie-mellon-university-guilt-and-moral-character

BBC News Magazine (November 20, 2012).
http://www.bbc.co.uk/news/magazine-20257373

Le Monde (November 19, 2012). *http://www.lemonde.fr/economie/article/2012/11/19/vertueuse-culpabilite_1792744_3234.html*

Talent Management Magazine (October 18, 2012). *http://talentmgt.com/articles/view/guilt-is-good/?interstitial=tmwb101812&goback=.gde_72806_member_176699644*

The Australian (October 13, 2012). *http://www.theaustralian.com.au/news/guilty-people-make-the-best-friends/story-e6frg6n6-1226494957310*

The Daily Telegraph (October 12, 2012).
http://www.telegraph.co.uk/news/uknews/9602688/Worriers-who-feel-guilty-before-doing-anything-wrong-make-best-partners-research-finds.html

Daily News & Analysis India (October 12, 2012). *http://www.dnaindia.com/scitech/report_people-who-are-guilt-prone-less-likely-to-engage-in-unethical-behaviours_1751435*

Global Post (October 12, 2012).
http://www.globalpost.com/dispatch/news/science/121012/wracked-guilt-you-may-just-have-highly-developed-moral-compass-new-stud

Wall Street Journal (October 11, 2012). *http://blogs.wsj.com/ideas-market/2012/10/11/to-find-an-honest-person-assess-guilt-proneness/*

Daily Mail (October, 11, 2012). *http://www.dailymail.co.uk/news/article-2216519/Feeling-guilty-Dont-worry-youll-make-good-friend-youll-work-time.html?ito=feeds-newsxml*

ScienceDaily (October, 10, 2012).
   http://www.sciencedaily.com/releases/2012/10/121010141452.htm

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   http://www.psychologicalscience.org/index.php/news/releases/the-good-the-bad-and-the-guilty-anticipating-feelings-of-guilt-predicts-ethical-behavior.html#hide

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